





### Welcome and Introductions

By Community and Economic Development Director – Patrick McMahon

- Community Development Specialist Flavia Rey De Castro
- Program Assistant Donna Trowers
- David and Jennifer Windsor Federal
- Tom Town Inspector



### Housekeeping

- Please remain muted to minimize background noise.
- Please hold your questions until the end of the presentation or include them in the chat box so that they can be answered at the end of the presentation.
- During the Q&A Section, please raise your hand if you have a question
- Later....the Presentation, recording and any unanswered questions will be posted on a Q&A document on the program's website.
- We will post contact info for Windsor Federal and Town of Windsor at the end of the presentation Specific Questions:
  - Program Procedures: Call Flavia Rey de Castro at 860-285-1985 or email multifamily-grant@townofwindsorct.com.
  - Windsor Federal Financing: Call Jennifer Carreto at 860-298-1433 or email icarreto@windsorfederal.com



## Agenda

- Program Overview
- Eligibility
- Program Process
- Matching Funds with Windsor Federal Home Improvement Loan Program
- Q&A



### Program Overview

- Funded by the American Rescue Plan Act
- Grants of up to \$10,000 per unit with a 75% matching requirement.
- Goals
  - Maintain quality and availability of affordable rental housing.
  - Life and safety, code correction repairs



## Eligibility

#### 1. Property

- 2 4 unit property
- Applicant to have ownership
- Located in Windsor

#### 2. Applicants

- 50% of units Low to moderate Income (LMI) Household
- 50% of units Rents at or below "Fair Market Rent" (FMR)
- Current on property taxes
- Property Insurance
- Commit to 75% Match
- Capacity to pay in full up front



# Eligibility (contd.)

#### 3. Repairs

- Windows
- Doors
- Siding
- Roof
- HVAC
- Plumbing
- Electrical, etc.
- MANDATORY: CO2, Smoke Detectors, life and safety electrical upgrades, dryer vent replacements.



### Low to Moderate Income (LMI)

Low income is considered to be 50% or less of area median income. Moderate income is 80% of area median income.

To qualify for this program a household must be LMI and its income at or below 80% AMI. Please see local AMI values below.

Household Size							
	1	2	3	4	5	5	
80% of AMI	\$63,112	\$72,128	\$81,144	\$90,160	\$97,373	\$104,586	

Source: 2022 Greater Hartford Combined Income Limits



## What is Fair Market Rent (FMR)?

The values below indicate the maximum rent to be eligible for the program under different utility payment scenarios and energy sources

Rent Limits								
Energy Source	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom			
All utilities paid by landlord								
Full Electric Oil* Gas	\$1,130	\$1,360	\$1,690	\$2,060	\$2,510			
No utilities paid by landlord								
Full Electric	\$943	\$1,228	\$1,393	\$1,717	\$2,103			
Oil*	\$959	\$1,130	\$1,392	\$1,687	\$2,059			
Gas	\$1,031	\$1,217	\$1,504	\$1,827	\$2,227			

<sup>\*</sup>Oil heating for heat and hot water assumes electric cooking.

Note: Utilities included in the calculation above, as per the Department of Housing and Urban Development (HUD) methodology, include heating, water heating, cooking and electricity.

Source: 2022/2023 CT DOH Utility Allowance Schedule;

FY 2023 Hartford-West Hartford-East Hartford, CT HUD Metro FMR



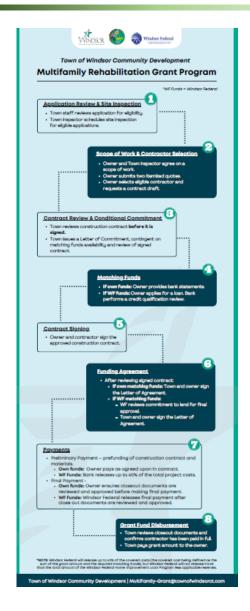
## Matching Requirement

- Using Own Existing Funds
- Windsor Federal Home Improvement Loan

Program Matching Requirement Examples					
Project Size	Grant Amount (max \$10,000/unit) 57.2%	Required Matching Funds (max \$7,500/unit) 42.8%			
\$8,750	\$5,000	\$3,750 (not eligible thru WF matching funds)			
\$17,500	\$10,000	\$7,500			
\$26,250	\$15,000	\$11,250			
\$35,000	\$20,000	\$15,000			
\$43,750	\$25,000	\$18,750			
\$52,500	\$30,000	\$22,500			
\$61,250	\$35,000	\$26,250			
\$70,000	\$40,000	\$30,000			



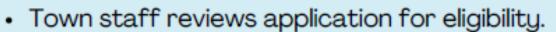
## Program Process





### Program Process

#### **Application Review & Site Inspection**



 Town Inspector schedules site inspection for eligible applications.

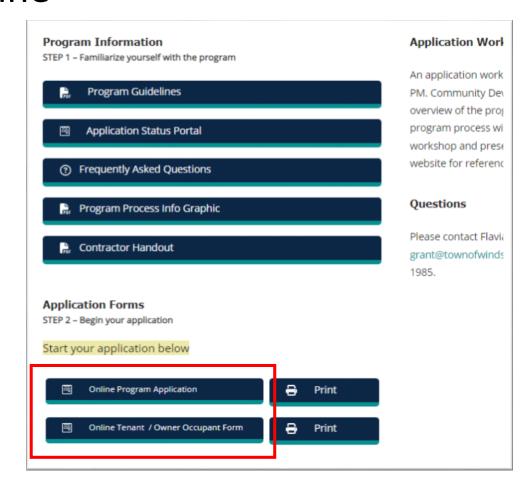


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### How to Apply?

#### 1. Online

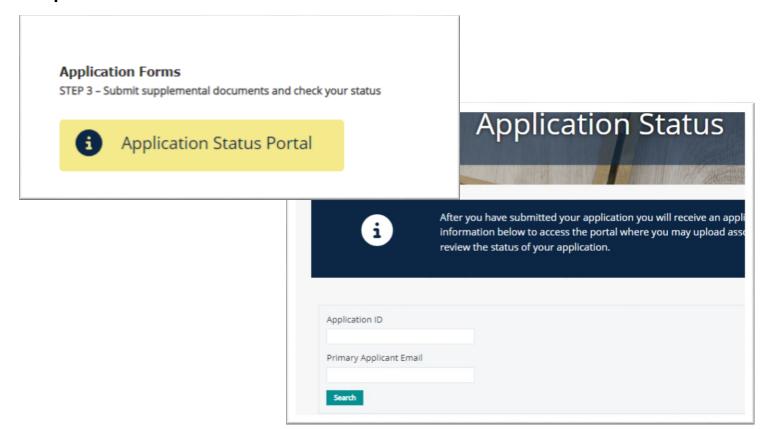




### How to Apply?

#### 1. Online

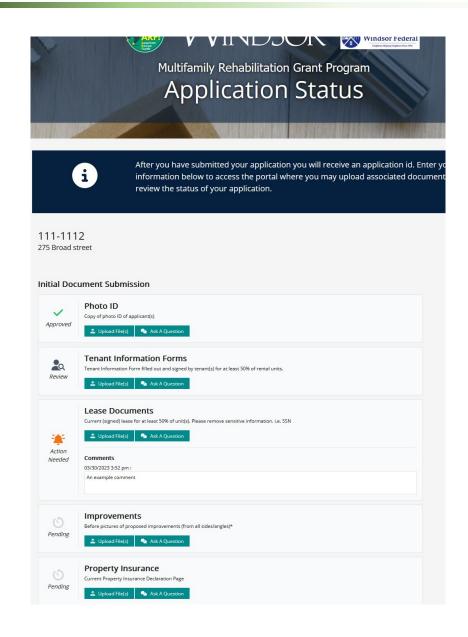
Town staff will email you an Application ID to upload required attachments.





### How to Apply?

### 1. Online





### How to Apply?

- 2. Paper Application (prior appointment needed)
  - Submit Paper Application and other required documents





### Site Inspection (eligible applicants)

- Code Correction
- Mandatory Life and Safety upgrades
- Budget

NOTE: The town reserves the right to deny applications where (1) the Town Inspector's cost estimate of repairs substantially exceeds the maximum per project allowable cost; (2) hazardous conditions such as mold and mildew, standing water, and structural damage are present; and (3) multiple contracts are required to address the repairs needed.



### Program Process

#### **Scope of Work & Contractor Selection**

- Owner and Town Inspector agree on a scope of work.
- Owner submits two itemized quotes.
- Owner selects eligible contractor and requests a contract draft.



### Scope of Work and Contractor Selection

#### **Contractor Quotes and Selection**

- Two quotes (itemized, to match town inspector scope, include 10% contingency costs)
- Contractor will be the applicant's choice
- Applicant will provide town with signed Contractor Handout
- Requirement: Contracting License, insurance
- Town will determine grant amount based on low bid



## Program Process (contd.)

### **Contract Review & Conditional Commitment**



- Town reviews construction contract before it is signed.
- Town issues a Letter of Commitment, contingent on matching funds availability and review of signed contract.



### Contract Review and Conditional Commitment

### **Contract Draft**

- Town to review contract draft for:
  - Scope of Work
  - Contract Amount
  - Contingency Language (Contractor Handout)
  - Final Payment Language (Contractor Handout)



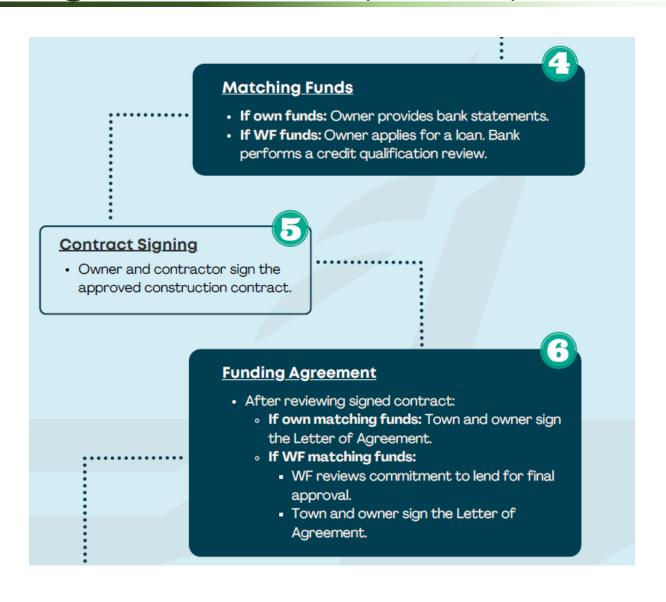
### Contract Review and Conditional Commitment

#### **Conditional Commitment**

- Town to Issue Letter of Commitment Conditional on:
  - Availability of Matching Funds
  - Signed Contract Review (same as approved draft)
  - 3 weeks to show proof of funds and signed contract



## Program Process (contd.)





## Funding Agreement

### Town and Property Owner to Sign Agreement

- Affordability
- Scope of Work
- Construction Contract
- Construction Timeline
- Building Permit, etc.



## Program Process (contd.)



#### **Payments**

- Preliminary Payment prefunding of construction contract and materials.
  - Own funds: Owner pays as agreed upon in contract.
  - WF Funds: Bank releases up to 40% of the total project costs.
- Final Payment after closeout documents are reviewed and approved.
  - o Own funds:
    - Owner pays the remaining matching amount to the contractor
    - Town pays grant amount to the contractor.
  - WF Funds:
    - The bank pays the remaining matching amount to the contractor
    - Town pays grant amount to the contractor.



## Final Payment

#### Prior to making payment to Contractor:

- 1. Photos of Completed work (owner)
- 2. Contractor detailed invoice reflecting all work performed *(owner/contractor)*
- 3. Building Inspection was passed (staff)
- 4. Town Inspector payment recommendation
- 5. Certificate of Completion (Town Inspector)
- 6. Updated Agreement signed (if applicable).



## Change Orders

- Limited to unexpected work that arises during construction
- Must be approved by Town Inspector prior to construction
- Town will increase grant amount to \$10,000/unit if max amount not already awarded updated Grant Agreement
- Owner responsible for additional costs



# Questions? Comments?

